

Title: Independent Management Consultant

Job Description:

WiKane is a leading European network of consultants who focus their efforts on helping SMEs to grow. New positions are opening in xxx area.

Based on leading edge best practice the WiKane principles allow independent consultants to lead and inspire companies to achieve great things. As an existing consultant, senior manager or Owner/Manager you have the foundations of experience and knowledge. We can help you build a successful consultancy career. You will enjoy freedom, your own territory, support, training and materials to enable you to succeed. Most importantly you will be part of a network of likeminded and supportive people. To find out more about WiKane please go to www.wikane.co.uk

10 areas

- 1) Greater London
- 2) Greater Manchester
- 3) Glasgow and all of Scotland
- 4) Dublin and all of Ireland
- 5) Belfast and all of Northern Ireland
- 6) Birmingham and all West Midlands
- 7) Bristol and all of west Berkshire
- 8) Basingstoke and all of Hampshire
- 9) Colchester and all of Essex
- 10) Leeds and all of West Yorkshire

What is the profile of Wikane consultants?

1) FORMER SENIOR EXECUTIVE

With a successful corporate track-record, numerous possibilities are open to you. **But your need for independence is no longer a point of negotiation.** You don't want to be an executive or the purchaser of a company. And that's the line in the sand that marks the turnabout in your career: **high level consultancy, management consultancy delivered to senior executives.** As an independent consultant with Wikane, the way you take things forward will be more robust, your status will be enhanced and your credibility strengthened. **You will be able to succeed more rapidly and more effectively with Wikane** by your side.

2) FREELANCE CONSULTANT

You have been acting as **a consultant on your own** for some time and you were successful in getting started. Well done! Having said that, you feel isolated, you feel as if you have run out of steam and as if you lack what it takes to fully demonstrate your potential.

You have the required expertise and know-how; in short, all the skills of the modern SME manager, plus that natural credibility which lends to some of us a leadership quality over others.

But when on your own, you have no-one with whom to share all this, you develop doubts and at the slightest hitch you dip psychologically. Wikane responds to isolation: you are part of a consolidated, tightly knit and complementary group, which shares the same values.

In short, you are autonomous, but you need never be alone!

3) FORMER BOSS OF AN SME

You were at the controls of an SME and valued your freedom of action.

But after all those years in day-to-day operations, you want to take your career in a new direction and along paths of your own choosing: consulting is the right direction.

Your past is the cornerstone of your legitimacy, you will have a fresh take on things, a flair for interpersonal behaviours, a sharpened awareness of commercial situations, an intuition for the balance of power, the ability to recognise immediately what is important and what is not, a clear awareness of your added-value and of the high-paying salary it deserves.

At Wikane, you will above all be an entrepreneur who advises another entrepreneur, and you will shortcut your time to market.

wKane
Meet Wikane



Success is our business.

More precisely, the growth of SMEs with strong potential.

We intervene at the four stages of the life of companies: Creation, Growth, Expansion and Sale. Our approach has allowed many SMEs to become enterprises of significant standing, leaders in their markets, nationally and internationally.

Developed by its founding director with a successful career in business development consultancy, the Wikane service is the first integrated and holistic initiative to bring SMEs to discover their growth potential.

Moreover, it is the only initiative to consider the specificities of these businesses and two aspects in particular stand out:

- the growth of an SME is independent of that of its market, being rather a matter of potential and process than of economic environment.
- an SME's strategy remains a pipedream unless it is aligned to the personal objectives of its owner/manager.

“Our concept innovates on the two axes of consultancy and franchising. It puts within the grasp of SMEs an offer of high level consultancy, without being bogged down by weighty methodology.”

Join WIKANE, the number one European consultancy network for the global development of SMEs, setting them on a strong and sustainable growth pattern

To know more on our SERVICES TO FRANCHISEES, to read TESTIMONIES and get answers on FAQ please go to: www.wikane.co.uk/consultants